## COMMISSION OF THE EUROPEAN COMMUNITIES



Brussels, 19.05.2006 COM(2006) 222 final

2006/0070(COD)

# Proposal for a

## DIRECTIVE OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL

# concerning misleading and comparative advertising

(codified version)

(presented by the Commission)

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## **EXPLANATORY MEMORANDUM**

1. In the context of a people's Europe, the Commission attaches great importance to simplifying and clarifying Community law so as to make it clearer and more accessible to the ordinary citizen, thus giving him new opportunities and the chance to make use of the specific rights it gives him.

This aim cannot be achieved so long as numerous provisions that have been amended several times, often quite substantially, remain scattered, so that they must be sought partly in the original instrument and partly in later amending ones. Considerable research work, comparing many different instruments, is thus needed to identify the current rules.

For this reason a codification of rules that have frequently been amended is also essential if Community law is to be clear and transparent.

- 2. On 1 April 1987 the Commission therefore decided<sup>1</sup> to instruct its staff that all legislative acts should be <u>codified</u> after <u>no more</u> than ten amendments, stressing that this is a minimum requirement and that departments should endeavour to codify at even shorter intervals the texts for which they are responsible, to ensure that the Community rules are clear and readily understandable.
- 3. The Conclusions of the Presidency of the Edinburgh European Council (December 1992) confirmed this<sup>2</sup>, stressing the importance of <u>codification</u> as it offers certainty as to the law applicable to a given matter at a given time.

Codification must be undertaken in full compliance with the normal Community legislative procedure.

Given that no changes of substance may be made to the instruments affected by <u>codification</u>, the European Parliament, the Council and the Commission have agreed, by an interinsitutional agreement dated 20 December 1994, that an accelerated procedure may be used for the fast-track adoption of codification instruments.

4. The purpose of this proposal is to undertake a codification of Council Directive 84/450/EEC of 10 September 1984 concerning misleading and comparative advertising<sup>3</sup>. The new Directive will supersede the various acts incorporated in it<sup>4</sup>; this proposal fully preserves the content of the acts being codified and hence does no more than bring them together with only such formal amendments as are required by the codification exercise itself

See Annex I, Part A of this proposal.

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<sup>&</sup>lt;sup>1</sup> COM(87) 868 PV.

See Annex 3 to Part A of the Conclusions.

Carried out pursuant to the Communication from the Commission to the European Parliament and the Council – Codification of the Acquis communautaire, COM(2001) 645 final.

5. The <u>codification</u> proposal was drawn up on the basis of a <u>preliminary consolidation</u>, in all official languages, of Directive 84/450/EEC and the instruments amending it, carried out by the Office for Official Publications of the European Communities, by means of <u>a data-processing system</u>. Where the Articles have been given new numbers, the correlation between the old and the new numbers is shown in a table contained in Annex II to the codified Directive.

**Ψ** 97/55/EC Art. 1 pt. 1 2006/0070(COD)

### Proposal for a

#### DIRECTIVE OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL

## concerning misleading and comparative advertising

(Text with EEA relevance)

**♦** 84/450/EEC (adapted)

THE EUROPEAN PARLIAMENT AND THE COUNCIL OF THE EUROPEAN UNION,

Having regard to the Treaty establishing the European Community, and in particular Article  $\boxtimes$  95  $\boxtimes$  thereof,

Having regard to the proposal from the Commission,

Having regard to the opinion of the European Economic and Social Committee<sup>5</sup>,

Acting in accordance with the procedure laid down in Article 251 of the Treaty<sup>6</sup>,

Whereas:

Ψ

(1) Council Directive 84/450/EEC of 10 September 1984 concerning misleading and comparative advertising<sup>7</sup> has been substantially amended several times<sup>8</sup>. In the interests of clarity and rationality the said Directive should be codified.

**▶** 84/450/EEC Recital 1 (adapted)

(2) The laws against misleading advertising in force in the Member States differ widely. Since advertising reaches beyond the frontiers of individual Member States, it has a direct effect on the ⋈ smooth ⋈ functioning of the ⋈ internal ⋈ market.

See Annex I, Part A.

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<sup>&</sup>lt;sup>5</sup> OJ C [...], [...], p. [...].

<sup>&</sup>lt;sup>6</sup> OJ C [...], [...], p. [...].

OJ L 250, 19.9.1984, p. 17. Directive as last amended by Directive 2005/29/EC of the European Parliament and of the Council (OJ L 149, 11.6.2005, p. 22).

**▶** 84/450/EEC Recital 2 (adapted)

(3) Misleading 

and unlawful comparative 

advertising can lead to distortion of competition within the 

internal 

market.

**▶** 84/450/EEC Recital 3 (adapted)

(4) Advertising, whether or not it induces a contract, affects the economic welfare of consumers ⋈ and traders ⋈.

**♦** 84/450/EEC Recital 4 (adapted)

(5) The differences between the laws of the Member States ☒ on advertising which misleads business ☒ hinder the execution of advertising campaigns beyond national boundaries and thus affect the free circulation of goods and provision of services.

**▶** 97/55/EC Recital 2 (adapted)

(6) The completion of the internal market  $\boxtimes$  means a wide  $\boxtimes$  range of choice. Given that consumers  $\boxtimes$  and traders  $\boxtimes$  can and must make the best possible use of the internal market, and that advertising is a very important means of creating genuine outlets for all goods and services throughout the Community, the basic provisions governing the form and content of comparative advertising should be uniform and the conditions of the use of comparative advertising in the Member States should be harmonised. If these conditions are met, this will help demonstrate objectively the merits of the various comparable products. Comparative advertising can also stimulate competition between suppliers of goods and services to the consumer's advantage.

**▶** 84/450/EEC Recital 7 (adapted)

(7) Minimum and objective criteria for determining whether 

 business to business 

 advertising is misleading should be established.

**♦** 97/55/EC Recital 5 and 6 (adapted)

(8) Comparative advertising, when it compares material, relevant, verifiable and representative features and is not misleading, may be a legitimate means of informing consumers of their advantage. 

It is desirable to provide a broad concept of comparative advertising to cover all modes of comparative advertising. 

✓

## **◆** 97/55/EC Recital 7

(9) Conditions of permitted comparative advertising, as far as the comparison is concerned, should be established in order to determine which practices relating to comparative advertising may distort competition, be detrimental to competitors and have an adverse effect on consumer choice. Such conditions of permitted advertising should include criteria of objective comparison of the features of goods and services.

# **♦** 97/55/EC Recital 10

(10) The international conventions on copyright as well as the national provisions on contractual and non-contractual liability should apply when the results of comparative tests carried out by third parties are referred to or reproduced in comparative advertising.

## **♦** 97/55/EC Recital 11

(11) The conditions of comparative advertising should be cumulative and respected in their entirety. In accordance with the Treaty, the choice of forms and methods for the implementation of these conditions should be left to the Member States, insofar as those forms and methods are not already determined by this Directive.

## **♦** 97/55/EC Recital 12

(12) These conditions should include, in particular, consideration of the provisions resulting from Council Regulation (EEC) No 2081/92 of 14 July 1992 on the protection of geographical indications and designations of origin for agricultural products and foodstuffs<sup>9</sup>, and in particular Article 13 thereof, and of the other Community provisions adopted in the agricultural sphere.

# **♦** 97/55/EC Recital 13

(13) Article 5 of First Council Directive 89/104/EEC of 21 December 1988 to approximate the laws of the Member States relating to trade marks<sup>10</sup> confers exclusive rights on the proprietor of a registered trade mark, including the right to prevent all third parties from using, in the course of trade, any sign which is identical to, or similar to, the trade mark in relation to identical goods or services or even, where appropriate, other goods.

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OJ L 208, 24.7.1992, p. 1. Regulation as last amended by Regulation (EC) No 806/2003 (OJ L 122, 16.5.2003, p. 1).

OJ L 40, 11.2.1989, p. 1. Directive as last amended by Decision 92/10/EEC (OJ L 6, 11.1.1992, p. 35).

## **▶** 97/55/EC Recital 14

(14) It may, however, be indispensable, in order to make comparative advertising effective, to identify the goods or services of a competitor, making reference to a trade mark or trade name of which the latter is the proprietor.

## **♦** 97/55/EC Recital 15

(15) Such use of another's trade mark, trade name or other distinguishing marks does not breach this exclusive right in cases where it complies with the conditions laid down by this Directive, the intended target being solely to distinguish between them and thus to highlight differences objectively.

# **♦** 84/450/EEC Recital 9 (adapted)

Persons or organisations regarded under national law as having a legitimate interest in the matter should have facilities for initiating proceedings against misleading ⋈ and unlawful comparative ⋈ advertising, either before a court or before an administrative authority which is competent to decide upon complaints or to initiate appropriate legal proceedings.

# **♦** 84/450/EEC Recitals 11 and 12 (adapted)

(17) The courts or administrative authorities should have powers enabling them to order or obtain the cessation of misleading ⋈ and unlawful comparative ⋈ advertising. ⋈ In certain cases it may be desirable to prohibit misleading and unlawful comparative advertising even before it is published. However, this in no way implies that Member States are under an obligation to introduce rules requiring the systematic prior vetting of advertising. ⋈

# **♦** 84/450/EEC Recital 16 (adapted)

# **♦** 97/55/EC Recital 17

(19) National self-regulatory bodies may coordinate their work through associations or organisations established at Community level and *inter alia* deal with cross-border complaints.

<b>◆</b> 2005/29/EC Recital 21	
(adapted)	

(20) While it is for national law to determine the burden of proof, it is appropriate to enable courts and administrative authorities to require traders to produce evidence as to the accuracy of factual claims they have made.

# **♦** 97/55/EC Recital 23

(21) Regulating comparative advertising is, under the conditions set out in this Directive, necessary for the smooth running of the internal market. Action at Community level is therefore required. The adoption of a Directive is the appropriate instrument because it lays down uniform general principles while allowing the Member States to choose the form and appropriate method by which to attain these objectives. It is in accordance with the principle of subsidiarity.

## lack

(22) This Directive should be without prejudice to the obligations of the Member States relating to the time-limits for transposition into national law and application of the Directives set out in Annex I, Part B,

**♦** 84/450/EEC

HAVE ADOPTED THIS DIRECTIVE:

**◆** 2005/29/EC Art. 14 pt. 1

#### Article 1

The purpose of this Directive is to protect traders against misleading advertising and the unfair consequences thereof and to lay down the conditions under which comparative advertising is permitted.

**♦** 84/450/EEC

#### Article 2

For the purposes of this Directive:

(a) 'advertising' means the making of a representation in any form in connection with a trade, business, craft or profession in order to promote the supply of goods or services, including immovable property, rights and obligations;

(b) 'misleading advertising' means any advertising which in any way, including its presentation, deceives or is likely to deceive the persons to whom it is addressed or whom it reaches and which, by reason of its deceptive nature, is likely to affect their economic behaviour or which, for those reasons, injures or is likely to injure a competitor;

**♦** 97/55/EC Art. 1 pt. 3

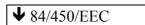
(c) 'comparative advertising' means any advertising which explicitly or by implication identifies a competitor or goods or services offered by a competitor;

**♦** 2005/29/EC Art. 14 pt. 2, first indent

(d) 'trader' means any natural or legal person who is acting for purposes relating to his trade, craft, business or profession and any one acting in the name of or on behalf of a trader;

**◆** 2005/29/EC Art. 14 pt. 2, second indent

(e) 'code owner' means any entity, including a trader or group of traders, which is responsible for the formulation and revision of a code of conduct and/or for monitoring compliance with the code by those who have undertaken to be bound by it.



## Article 3

In determining whether advertising is misleading, account shall be taken of all its features, and in particular of any information it contains concerning:

- (a) the characteristics of goods or services, such as their availability, nature, execution, composition, method and date of manufacture or provision, fitness for purpose, uses, quantity, specification, geographical or commercial origin or the results to be expected from their use, or the results and material features of tests or checks carried out on the goods or services;
- (b) the price or the manner in which the price is calculated, and the conditions on which the goods are supplied or the services provided;
- (c) the nature, attributes and rights of the advertiser, such as his identity and assets, his qualifications and ownership of industrial, commercial or intellectual property rights or his awards and distinctions.

**◆** 2005/29/EC Art. 14 pt. 3

#### Article 4

Comparative advertising shall, as far as the comparison is concerned, be permitted when the following conditions are met:

- (a) it is not misleading within the meaning of Articles 2(b), 3 and 8(1) of this Directive or Articles 6 and 7 of Directive 2005/29/EC of the European Parliament and of the Council<sup>11</sup>;
- (b) it compares goods or services meeting the same needs or intended for the same purpose;
- (c) it objectively compares one or more material, relevant, verifiable and representative features of those goods and services, which may include price;
- (d) it does not discredit or denigrate the trade marks, trade names, other distinguishing marks, goods, services, activities, or circumstances of a competitor;
- (e) for products with designation of origin, it relates in each case to products with the same designation;
- (f) it does not take unfair advantage of the reputation of a trade mark, trade name or other distinguishing marks of a competitor or of the designation of origin of competing products;
- (g) it does not present goods or services as imitations or replicas of goods or services bearing a protected trade mark or trade name;
- (h) it does not create confusion among traders, between the advertiser and a competitor or between the advertiser's trade marks, trade names, other distinguishing marks, goods or services and those of a competitor.



#### Article 5

**◆** 2005/29/EC Art. 14 pt. 4 (adapted)

1. Member States shall ensure that adequate and effective means exist to combat misleading advertising  $\boxtimes$  and  $\boxtimes$  enforce compliance with the provisions on comparative advertising in the interests of traders and competitors.

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OJ L 149, 11.6.2005, p. 22.

**◆** 2005/29/EC Art. 14 pt. 4

Such means shall include legal provisions under which persons or organisations regarded under national law as having a legitimate interest in combating misleading advertising or regulating comparative advertising may:

(a) take legal action against such advertising;

or

- (b) bring such advertising before an administrative authority competent either to decide on complaints or to initiate appropriate legal proceedings.
- 2. It shall be for each Member State to decide which of the facilities referred to in the second subparagraph of paragraph 1 shall be available and whether to enable the courts or administrative authorities to require prior recourse to other established means of dealing with complaints, including those referred to in Article 6.

It shall be for each Member State to decide:

(a) whether these legal facilities may be directed separately or jointly against a number of traders from the same economic sector;

and

(b) whether these legal facilities may be directed against a code owner where the relevant code promotes non-compliance with legal requirements.

**♦** 84/450/EEC (adapted)

3. Under the provisions referred to in paragraph 1, Member States shall confer upon the courts or administrative authorities powers enabling them, in cases where they deem such measures to be necessary taking into account all the interests involved and in particular the public interest:

**→** 97/55/EC Art. 1 pt. 6(a) (adapted)

- (a) to order the cessation of, or to institute appropriate legal proceedings for an order for the cessation of, misleading advertising or ⋈ unlawful ⋈ comparative advertising; or
- (b) if the misleading advertising or ⊠ unlawful ⊠ comparative advertising has not yet been published but publication is imminent, to order the prohibition of, or to institute appropriate legal proceedings for an order for the prohibition of, such publication.

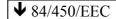


 $\boxtimes$  The first subparagraph shall apply even where there is no  $\boxtimes$  proof of actual loss or damage or of intention or negligence on the part of the advertiser.

Member States shall make provision for the measures referred to in the first subparagraph to be taken under an accelerated procedure ⊠ either with interim effect, or with definitive effect, at the Member States' discretion. ⊠

**♥** 97/55/EC Art. 1 pt. 6(b) (adapted)

4. Member States may confer upon the courts or administrative authorities powers enabling them, with a view to eliminating the continuing effects of misleading advertising or ⊠ unlawful ⊠ comparative advertising, the cessation of which has been ordered by a final decision:



- (a) to require publication of that decision in full or in part and in such form as they deem adequate;
- (b) to require in addition the publication of a corrective statement.
- 5. The administrative authorities referred to in point (b) of the second subparagraph of paragraph 1 must:
- (a) be composed so as not to cast doubt on their impartiality;
- (b) have adequate powers, where they decide on complaints, to monitor and enforce the observance of their decisions effectively;
- (c) normally give reasons for their decisions.
- 6. Where the powers referred to in paragraphs 3 and 4 are exercised exclusively by an administrative authority, reasons for its decisions shall always be given. In this case, provision must be made for procedures whereby improper or unreasonable exercise of its powers by the administrative authority or improper or unreasonable failure to exercise the said powers can be the subject of judicial review.

**♦** Corrigendum 97/55/EC (OJ L 194, 10.7.1998, p. 54)

#### Article 6

This Directive does not exclude the voluntary control, which Member States may encourage, of misleading or comparative advertising by self-regulatory bodies and recourse to such bodies by the persons or organisations referred to in the second subparagraph of Article 5(1) on condition that proceedings before such bodies are additional to the court or administrative proceedings referred to in that Article.

**♦** 84/450/EEC (adapted)

#### Article 7

Member States shall confer upon the courts or administrative authorities powers enabling them in the civil or administrative proceedings ⋈ referred to ⋈ in Article 5:

# **♦** 97/55/EC Art. 1 pt. 8

(a) to require the advertiser to furnish evidence as to the accuracy of factual claims in advertising if, taking into account the legitimate interest of the advertiser and any other party to the proceedings, such a requirement appears appropriate on the basis of the circumstances of the particular case and in the case of comparative advertising to require the advertiser to furnish such evidence in a short period of time; and

## **♦** 84/450/EEC

(b) to consider factual claims as inaccurate if the evidence demanded in accordance with point (a) is not furnished or is deemed insufficient by the court or administrative authority.

**♦** 97/55/EC Art. 1 pt. 9

#### Article 8

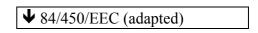
**◆** 2005/29/EC Art. 14 pt. 5

1. This Directive shall not preclude Member States from retaining or adopting provisions with a view to ensuring more extensive protection, with regard to misleading advertising, for traders and competitors.

<b>♦</b> 97/55/EC Art.	1	pt.	9
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The first subparagraph shall not apply to comparative advertising as far as the comparison is concerned.

- 2. The provisions of this Directive shall apply without prejudice to Community provisions on advertising for specific products and/or services or to restrictions or prohibitions on advertising in particular media.
- 3. The provisions of this Directive concerning comparative advertising shall not oblige Member States which, in compliance with the provisions of the Treaty, maintain or introduce advertising bans regarding certain goods or services, whether imposed directly or by a body or organisation responsible, under the law of the Member States, for regulating the exercise of a commercial, industrial, craft or professional activity, to permit comparative advertising regarding those goods or services. Where these bans are limited to particular media, the Directive shall apply to the media not covered by these bans.
- 4. Nothing in this Directive shall prevent Member States, in compliance with the provisions of the Treaty, from maintaining or introducing bans or limitations on the use of comparisons in the advertising of professional services, whether imposed directly or by a body or organisation responsible, under the law of the Member States, for regulating the exercise of a professional activity.



#### Article 9

Member States shall communicate to the Commission the text of  $\boxtimes$  the main  $\boxtimes$  provisions of national law which they adopt in the field covered by this Directive.



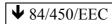
#### Article 10

Directive 84/450/EEC, as amended by the Directives listed in Annex I, Part A, is repealed, without prejudice to the obligations of the Member States relating to the time-limits for transposition into national law and application of the Directives set out in Annex I, Part B.

References to the repealed Directive shall be construed as references to this Directive and shall be read in accordance with the correlation table set out in Annex II.

#### Article 11

This Directive shall enter into force on 12 December 2007.



## Article 12

This Directive is addressed to the Member States.

Done at Brussels,

For the European Parliament The President [...]

For the Council The President



## **ANNEX I**

#### Part A

# Repealed Directive with its successive amendments

(referred to in Article 10)

Council Directive 84/450/EEC (OJ L 250, 19.9.1984, p. 17)

Directive 97/55/EC of the European Parliament and of the Council (OJ L 290, 23.10.1997, p. 18)

Directive 2005/29/EC of the European Parliament and of the Council (OJ L 149, 11.6.2005, p. 22)

only Article 14

Part B

List of time-limits for transposition into national law and application (referred to in Article 10)

Directive	Time-limit for transposition	Date of application
84/450/EEC	1 October 1986	-
97/55/EC	23 April 2000	-
2005/29/EC	12 June 2007	12 December 2007

# ANNEX II

# **CORRELATION TABLE**

CORRELA	ATION TABLE
Directive 84/450/EEC	This Directive
Article 1	Article 1
Article 2, introductory words	Article 2, introductory words
Article 2, point 1	Article 2(a)
Article 2, point 2	Article 2(b)
Article 2, point 2a	Article 2(c)
Article 2, point 3	Article 2(d)
Article 2, point 4	Article 2(e)
Article 3	Article 3
Article 3a(1)	Article 4
Article 4(1), first subparagraph, first sentence	Article 5(1), first subparagraph
Article 4(1), first subparagraph, second sentence	Article 5(1), second subparagraph
Article 4(1), second subparagraph	Article 5(2), first subparagraph
Article 4(1), third subparagraph	Article 5(2), second subparagraph
Article 4(2), first subparagraph introductory words	Article 5(3), first subparagraph introductory words
Article 4(2), first subparagraph first indent	Article 5(3), first subparagraph point (a)
Article 4(2), first subparagraph second indent	Article 5(3), first subparagraph point (b)
Article 4(2), first subparagraph final words	Article 5(3), second subparagraph
Article 4(2), second subparagraph introductory words	Article 5(3), third subparagraph
Article 4(2), second subparagraph first indent	Article 5(3), third subparagraph
Article 4(2), second subparagraph second indent	Article 5(3), third subparagraph

Article 4(2), second subparagraph final words	Article 5(3), third subparagraph
Article 4(2), third subparagraph introductory words	Article 5(4), introductory words
Article 4(2), third subparagraph first indent	Article 5(4), point (a)
Article 4(2), third subparagraph second indent	Article 5(4), point (b)
Article 4(3), first subparagraph	Article 5(5)
Article 4(3), second subparagraph	Article 5(6)
Article 5	Article 6
Article 6	Article 7
Article 7(1)	Article 8(1), first subparagraph
Article 7(2)	Article 8(1), second subparagraph
Article 7(3)	Article 8(2)
Article 7(4)	Article 8(3)
Article 7(5)	Article 8(4)
Article 8, first subparagraph	
Article 8, second subparagraph	Article 9
	Article 10
	Article 11
Article 9	Article 12
	Annex I
	Annex II